



**CAPSAC: New World Wine Regions (Module 4) &
Sommelier Management (Module 6)
2010/2011**

Canadian Association of Professional Sommeliers-Atlantic Chapter

www.atlanticsommeliers.ca

Modules 4 & 6 of the CAPS Sommelier Certification Program

Presented in association with CAPS:

Canadian Association of Professional Sommeliers

Registration Form

Course Title: New World Wine Regions & Sommelier Management

Course Fee: \$1275.00 + HST (15%) = \$1466.25

Course Location: Bishop's Cellar Warehouse; 6375 Bayne Street, Halifax, Nova Scotia

Start Date: September 13th, 2010

Class Time: 5:30-9:30 pm

Instructors: Mark DeWolf & Carman Mills

First Name: _____ **Last Name:** _____

Title/Business (optional): _____

Address: _____

City: _____ **Postal Code:** _____

Cell: _____ **Res Tel:** _____

Bus Tel: _____ **Bus Fax:** _____

Email (s): _____

Please make any cheques payable to: CAPSAC

Credit Card Information: (Visa, MasterCard)

Fax completed form to: 494-3736 (Attn: Carman Mills)

Name (as it appears on card): _____

Credit Card #: _____

Expiration Date: _____

Canadian Association of Professional Sommeliers-Atlantic Canada (CAPSAC)

New World Wine Regions (CAPS Module 4) Sommelier Management (CAPS Module 6) 2010/2011

Instructors: Mark DeWolf & Carman Mills

Syllabus of Course Content

Schedule for New World Wine Regions:

September 13: New World winemaking techniques, wine closures and alternative packaging [Carman]
September 20: Chile [Carman]
September 27: Argentina [Carman]
October 4: NW techniques & South America written exam & Student Presentations [Carman]
October 18: California [Mark]
October 25: Pacific Northwest & other USA [Mark]
November 1: Canada [Carman]
November 8: Wines of Nova Scotia [Carman]
November 15: North America written exam & Student Presentations [Carman]
November 22: New Zealand [Carman]
November 29: South Africa & Student Presentations [Mark]
December 6: Australia (focus on warmer regions) [Mark]
December 13: Australia (focus on cooler regions) & Student Presentations [Mark]
December 20: NZ, SA & Australia written exam & Blind tasting exam [Mark]

Evaluation of New World Wine Regions (CAPS Module 4):

NW techniques/etc. & South America written exam	20%
North America written exam	20%
NZ, SA & Australia written exam	20%
Blind tasting Exam	15%
Project (due December 1st)	10%
Presentation	10%
Participation/Attendance	5%

Canadian Association of Professional Sommeliers-Atlantic Canada (CAPSAC)

New World Wine Regions (CAPS Module 4) Sommelier Management (CAPS Module 6) 2011

Schedule for Sommelier Management:

Saturday, January 8th [Mark]

- Role of the Sommelier
- Food & Wine Lecture
- Food & Wine Pairing Lunch
- Wine List Development/Strategies
- Role of the agent/wine marketing (wine marketing, pricing, monopoly vs. private)

Saturday, January 15th [Mark]

- CAPS service standards detail
- Practice Examination

Saturday, January 22nd [Mark/Carman]

- (am) Written Exam
- (pm) Service Exam (four stations, see below)

Evaluation for Sommelier Management (CAPS Module 6):

Written Exam (cost structuring, wine list correction etc.)	20%
Written Exam (Food & Wine Pairing, etc.)	20%
Service Exam (4 stations)	40%
• Sparkling Service	10%
• Red Wine Decant	10%
• Oral Dissertation	10%
• Food & Wine Pairing	10%
Project (due January 29th)	10%
Participation/Attendance	10%